



NEW ADDRESS!
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KSI Filtrertechnik – Continuing at new home

KSI Filtrertechnik is writing a new chapter in its history.

After 18 years in Niederkrüchten in the region of Niederrhein KSI moved about 30 kilometers distant to Willich. “We felt very comfortable in Niederkrüchten” said KSI chairman Holger Krebs. “But in our new location we have more space and even more possibilities and that is affecting all departments. Both the manufacture and logistics as well as the support of our partners are going to profit from this relocation”

Actually, it sounds a little bit like a paradox. Through a huge change, moving the entire company, KSI Filtrertechnik wants to ensure that the most important standard is still timeless: to be permanent.”In our successful principles nothing has changed. We are and we will be retailer partners” says Holger Krebs. Of course the final customers who may contact us will be directed to our partners, but there is no chance for cooperation between us.

Especially proud is Holger Krebs of one thing- “We bought the place!” says the chairman. That is a really great sign for both the employees as well as our partners.” You see: KSI Filtrertechnik is permanently going forward - with continuity.”

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Dear KSI partners,

I'm sure that everyone from you has survived some removal, whether personal or professional. All those things to prepare and organize!! It starts with the packing boxes, the sound of a new doorbell at the door and some new letterheads. And that is just the beginning...

The fact that we have managed the move from Niederkrüchten to Willich so effectively and fast is a big contribution of our staff. Without our great internal collaboration and the whole excitement about new possibilities that are just waiting for us, such an instant transition would not have been possible. Therefore, at this point, once again I would like to say a huge thank you!!

And all those little obstructions, like for example the telephone or internet that doesn't work at the right time, they just belong to the moving process. Don't they? ;-)

Often you read, that the move should not be noticed for business partners and customers. For us, however, it is quite different: They should see it, because that's why we made it! We want to be even better than now. That's why we have now more space for manufacturing and warehousing and also new employees, who are going to help us to make an even more efficient job. We still continue to evolve and we are all excited about that.

With best regards from Siemensring in Willich,

Holger Krebs
Chairman



Forum



New KSI training center



High rack warehouse



Warehouse, montage and production hall

The move to Willich

A challenge for all employees

From a distance 30 kilometers is just a stone's throw away. But when you have to move the whole company and be available for your customers all the time, then you can be sure, we are talking about a real art of logistics. "We kept all deliveries" explains the chairman Holger Krebs.

Overall, the transition from Niederkrüchten to Willich lasted about six weeks. But the most work was managed for only two extended weekends where KSI for only once, wasn't available for the customers on Friday. During these two weekends five HGV's and also a special truck for the transport of production machines drove between the old and new home, back and forth.

Around 4000 (!) packing boxes were packed, towed, loaded, transported and unpacked again. Even before the final move 30 HGV-loads had been transported to Willich. All 80 employees were helping - and because such a move can be pretty hard, they became as backup about 1500 loafs and 400 cutlets.

With 2000 m² of office space and 3000 m² warehouse-, assembly and production area the premises, at the new location at the Siemensring 54-56 in Willich, are significantly larger. Two of the new highlights are the training center and also the forum, the besides of breaks, is the perfect meeting place for all KSI employees.

Projects with retail partners

Exchange of experience leads to better results

KSI Filtertechnik delivered us a new project with a successful cooperation from the retail partners.

During a permanent exchange of experience also sensitive areas are going to achieve a success.



Montage ATW-V und weiterer Trockner in den alten, beengten Räumlichkeiten

For example, four adsorption dryers ATW-V 120 with complete filtration unit and design were, for specific needs of a final customer from the cement industry, adapted and successfully installed by the KSI retail partner.

A similar path as well took another cooperation between one of retails and KSI. An adsorption dryer heat-regenerated ATW-VG 850 ES made complete of stainless steel was delivered to a customer from medical technology. And we are speaking about extension of an existing installation of three identical dryers and a higher-level controller. Delivery took place 3 years ago and the retail partner was responsible for an operation.

KSI led also some special successful projects in the area of high pressure dryers. For a customer in one European country was a system for the helium purification in the pressure range of 250 bar with another dryer increased, following the initial installation by a KSI retailer of a helium dryer in 2013.

Also outside the special projects: design, production and delivery of high pressure adsorbers and heat-regenerated adsorption dryers- even with stream heat exchanger- that's one of the key areas of KSI power spectrum.



KSI Technikchef Markus Peters demonstriert Patrick Chiu den Sondertrockner während des internationalen KSI Meetings in Willich.

International Development KSI sales office Asian Pacific

Not only the company headquarters in the Niederrhein evolved, also at the international ground KSI is trying to strengthen their position.

In addition to subsidiaries in the Czech Republic, England and the Netherlands, as well as sales offices in China, India, Russia and Kenya, there is for about a few months now a new pillar on the Southeast Asian market. The new sales office "Asian Pacific" is managed in Hong Kong by Patrick Chiu, who worked previously as a sales manager for Atlas Copco.

From Hong Kong he is taking care of customers in Vietnam, Malaysia, Thailand, Singapore, Cambodia, Indonesia, and the Philippines as well as in Australia. The first months of successful sales showed that also here the customers appreciate our quality "Made in Germany". Because we are manufacturing our products in Germany and delivering to the whole world.



Patrick Chiu

View on 2015



Dear Partner,

Considering the rate of changes in the last weeks, the Christmas period is coming to KSI workers just at the right time. A little break, to take a breath and contemplate about all the things you achieved this year. Yes, you can be even a little bit proud. It's the time to celebrate Christmas and a new year with the loved ones. And to gather strength for the next steps, because they will come pretty soon.

The Hannover Messe from April 13 to 17 is already casting a shadow on our work and also the new website from KSI Filtertechnik will be finished soon. We are excited just like our partners about some new products in 2015.

On a successful new year 2015!

Holger Krebs and Stefan Devic
Members of Management

New in our team- Welcome on board!

Not only the numbers of square meters of office, warehouse and manufacturing have been increased with the move to Willich, also the number of employees has grown again. New on board the KSI Filtertechnik is:



Stephanie Blondin
Reception

is taking care of reception and some internal work from the moment we moved in October. Stephanie spends her free time happily with her daughter.



Olga Kniaziewicz
Marketing, Sales

is responsible for marketing and also supporting our export sales team. She plays in the band in her free time.



Robert Serdarevic
Montage

The 36-year old industrial mechanic from Krefeld spends mostly his private time with friends, but always finds a little bit of time for some sport activities.



Aljoscha Streithoven
Schooling

making his schooling by us as warehouseman since September. The 20-year old from Krefeld likes skiing and uses his free time for travels.



Dominik Kleinert
Schooling

making his schooling by us in office management. The 19-year old spends most of his free time on the football playing field.



Burhan Sahin
Warehousing

started in December in warehousing. The 25-year old from Krefeld is also a regional league football player.



Vladimir Maier
Construction

The 29-year old CAD constructor plays keyboard in his private time. He has also always the time for jogging in his full of nature town Kleve.



Dennis Lesnich
Technical Sales

The word "boredom" doesn't exist for the 28-year old from Tönisvorst. The engineer is spending his time active on kitesurfing or football.